

## Opposed Argument

Actual costs 2003 Volvo	\$ 80,000.00	Better model of that year and make. Still overpriced, but ready to roll out with a Bisalloy tipper body, RWC, 500 Horse power.	<a href="http://www.trucksales.com.au/buy/private/SSE-AD-803050/2003-Volvo-FH12?cr=17&amp;psq=%28Year%3Drange%5B2003_2003%5D%26%28%28SaleStatus%3D%5BFFor%20Sale%5D%26Make%3DVVolvo%29%26%28%28SiloType%3DDealer%20Used%7CSiloType%3DDealer%20New%29%">http://www.trucksales.com.au/buy/private/SSE-AD-803050/2003-Volvo-FH12?cr=17&amp;psq=%28Year%3Drange%5B2003_2003%5D%26%28%28SaleStatus%3D%5BFFor%20Sale%5D%26Make%3DVVolvo%29%26%28%28SiloType%3DDealer%20Used%7CSiloType%3DDealer%20New%29%</a>
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Payments	\$ 11,580.00	Business loan of \$65,000 with a balloon payment of \$15,000 over 7 years with a current interest rate of 6.5% (non Competitive research just a straight off the shelf loan)	<a href="http://www.nab.com.au/business/calculators-and-tools/business-loan-repayment-calculator">http://www.nab.com.au/business/calculators-and-tools/business-loan-repayment-calculator</a>
Rego	\$ 1,061.00	Rigid Truck over 16.5Tonne GVM	<a href="https://www.vicroads.vic.gov.au/registration/registration-fees/heavy-vehicle-fees">https://www.vicroads.vic.gov.au/registration/registration-fees/heavy-vehicle-fees</a>
Truck Insurance	\$ 1,500.00	Varies based on how much you want to insure your vehicle for.	
Public Liability	\$ 360.00	Varies based on how much you want to insure your company for.	
Risk Assessment	\$ 100.00	Only a must have requirement for major projects. Can get them at \$100. Many projects will accept them if they are within the last 24 months.	
Fuel	\$ 18,450.00	Fuel cost is a tax deductible amount and can be fully reimbursed based on how much the company made that year. The exact amount subsidised is subject to how the company model is based.	
WorkCover	\$ 1,800.00	Workcover is only required by Pty Ltd companies. Sole traders cannot file for workcover insurance.	
Book Keeper	<del>\$ 720.00</del>	From what we have been advised most drivers do not utilise book keepers. They keep all their receipts and provide them to their accountants.	
Accountant	\$ 1,200.00	I would recommend your client finds another accountant. Drivers that we asked advised us that the annual costs of their accountants are around the \$1200/annum mark.	
Tyres (1 Set Per Year)	\$ 3,500.00	What kind of tyres for what type of work? How did you come to that amount.	
Services (4 Per Year)	\$ 6,400.00	What types of services is this cost made up of? Standard oil and filter changes or major services such as timing chains etc?	
Break Downs	\$ 1,000.00	No one can put a cost on break downs, as proper maintenance will ensure there isnt any break downs. There are drivers that may not have had any breakdowns at all. Yes this may occur as they are machines and from time to time they may break down but that's why they have insurance. Insurance can cover these items should there be a requirement.	
Tolls	<del>\$ 2,000.00</del>	Case by case scenario. Tolls not only are used on every project, but are also something owner drivers decide whether they would like to undertake at the time of accepting the job. Each business owner makes the decision whether that job is suitable to their business model.	
Phone	<del>\$ 1,200.00</del>	Phone is not strictly business. If it is only for business then it can be a tax write off.	
Truck Parking	<del>\$ 1,800.00</del>	Not everyone utilises truck parking that is chargeable to them. Each scenario is different.	
	<b>\$ 46,951.00</b>		

	Hours	Rate	
Pair Hours on the Job	1667.5	\$25.84 (award casual plus super)	\$ 43,088.20
Travel to the job and pre trip inspection	410	<del>\$28.32 (award overtime)</del>	<del>\$ 11,611.20</del>
Greasing	50	<del>\$28.32 (award overtime)</del>	<del>\$ 1,416.00</del>
<b>Total</b>			<b>\$ 43,088.20</b>

Truck Costs	\$ 46,951.00
Labour	\$ 43,088.20
<b>Total</b>	<b>\$ 90,039.20</b>
Paid Hours	\$ 1,667.50
<b>Rate per Hour</b>	<b>\$ 54.00</b>